



Qatar University

## Facility Planning & Layout Prof. Mohamed Haouari Chapter 1 Fundamental Concepts

## Facility Location I

## Fundamental Concepts

We will address the following issues

• What is facility location?

Causes that originate Location decision problems

Importance of Location Decisions

Difficulties of making facility location decisions

What factors should we consider?
Trends & Future Strategies

### What Is Facility Location?

Facility Location problem (where?)

It involves the placement of a facility in such a way that it will satisfy specified requirements.

## Some types of facilities

- Heavy manufacturing: automobile plants, steel mills, and oil refineries.
- Light industry: furniture, consumer electronics, home appliances, and pharmaceutical firms.
- Warehouses and distribution centers: intermediate point in the supply chain where products are held for distribution.
- Retail and service: hospitals, universities, company headquarters, groceries, department stores, restaurants, banks, hotels.

### Causes that originate Location decision problems

### An expanding market.

- It will require the addition of more capacity at a certain geographic point, either in an existent facility or in a new one.
- Introduction of new products or services.
- A contracting demand, or changes in the location of the demand.
  - It may require the shut down and/or relocation of operations.
- The exhaustion of raw materials in a certain area.
  - Example: Extraction companies.

Causes that originate Location decision problems

- Obsolescence of a manufacturing facility due to the appearance of new technologies.
  - It means the creation of a new modern plant somewhere else.
- The pressure of the competition.
  - To increase the level of service, it can force the company to increase capacity of certain plants or relocate some of them.
- Change in other resources, like labor conditions or subcontracted components, or change in the political or economic environment in a certain region.
- Mergers and acquisitions.
  - Some facilities may appear as redundants, or bad located with respect to others.

### **Location Alternatives**

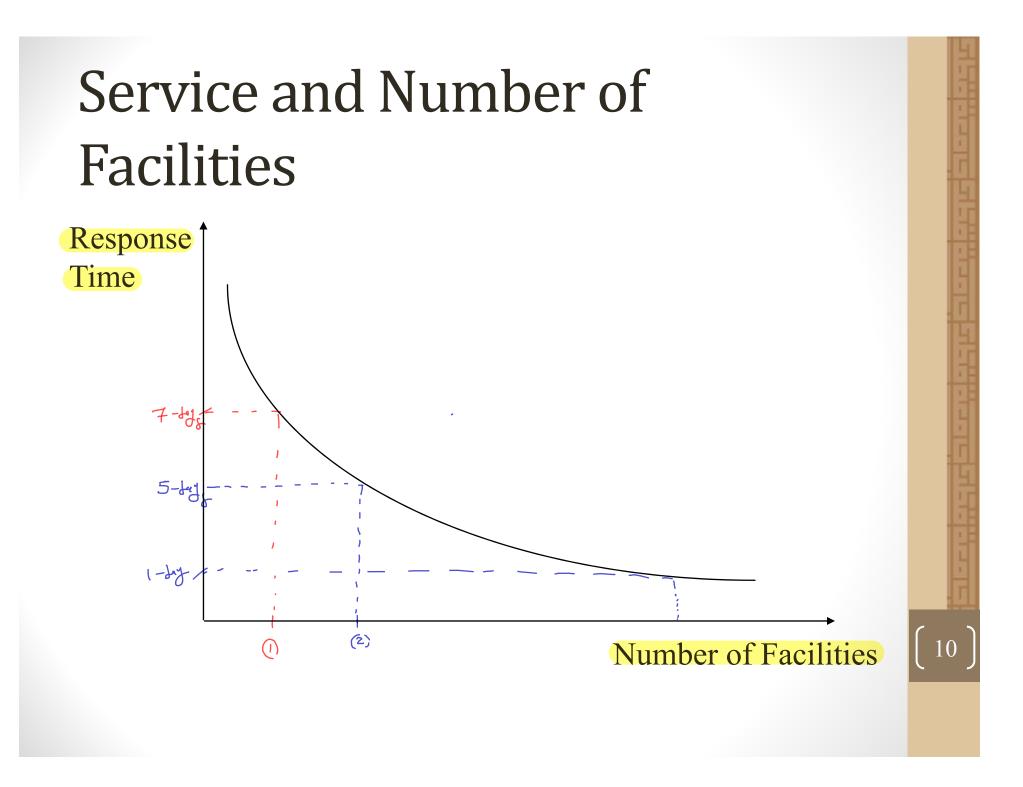
#### Expansion of an existent facility.

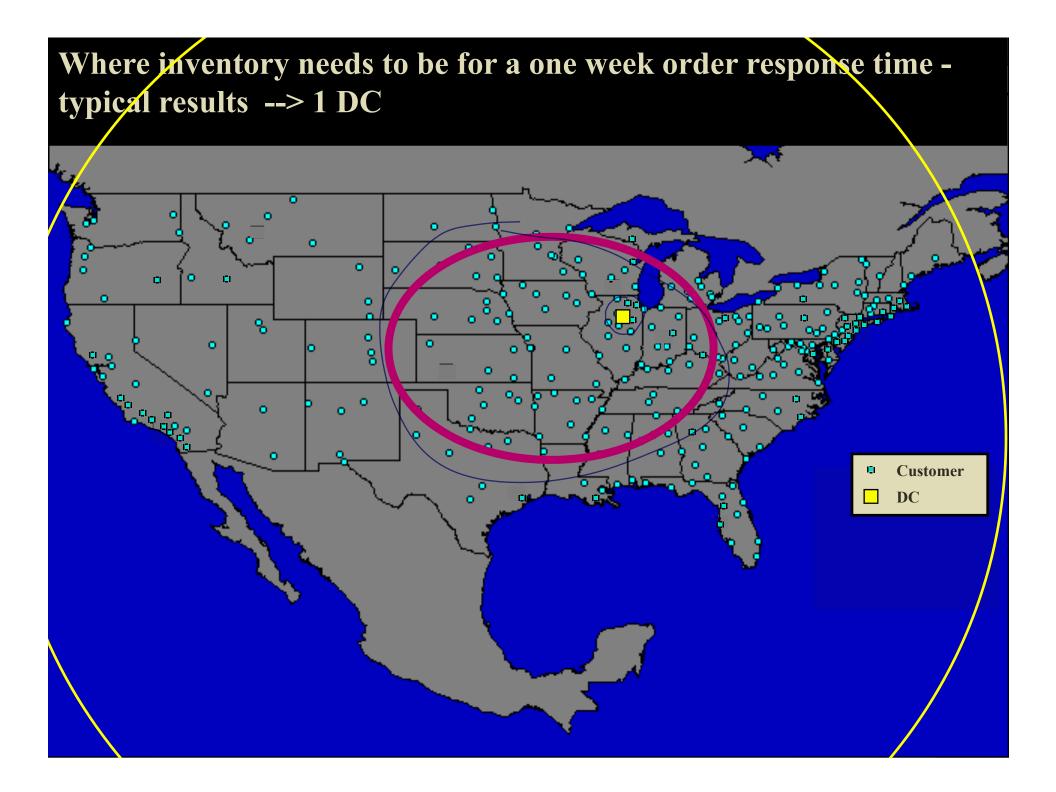
- Only possible if exists enough space.
- Attractive alternative when the current facility location is good enough for the company.
- Lower costs than other options
- Start a new facility in a new area.
  - Sometimes is a more advantageous option than the previous one (if there are problems related to lose of focus on the company's objectives).
- Shut down of a facility and (or not) starting of a new one somewhere else.
  - Moving production from one plant to other.

## Importance of Location Decisions

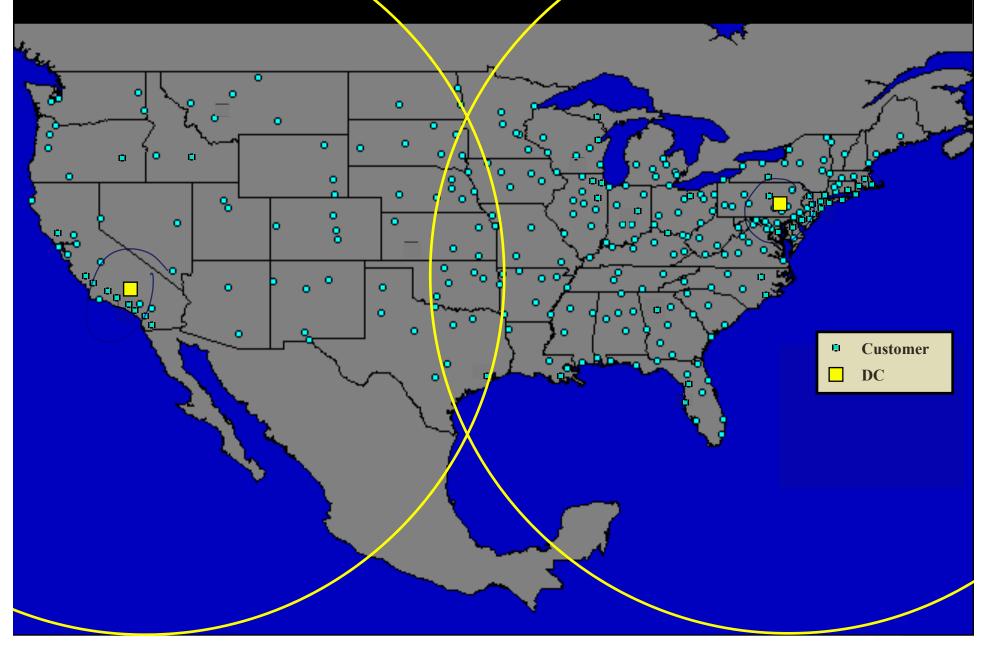
Significant impact on the firm's competitiveness:

- Impact on major organization's costs (revenues)
- construction costs
- operating costs
- distribution costs
- customer service / market area
- etc.

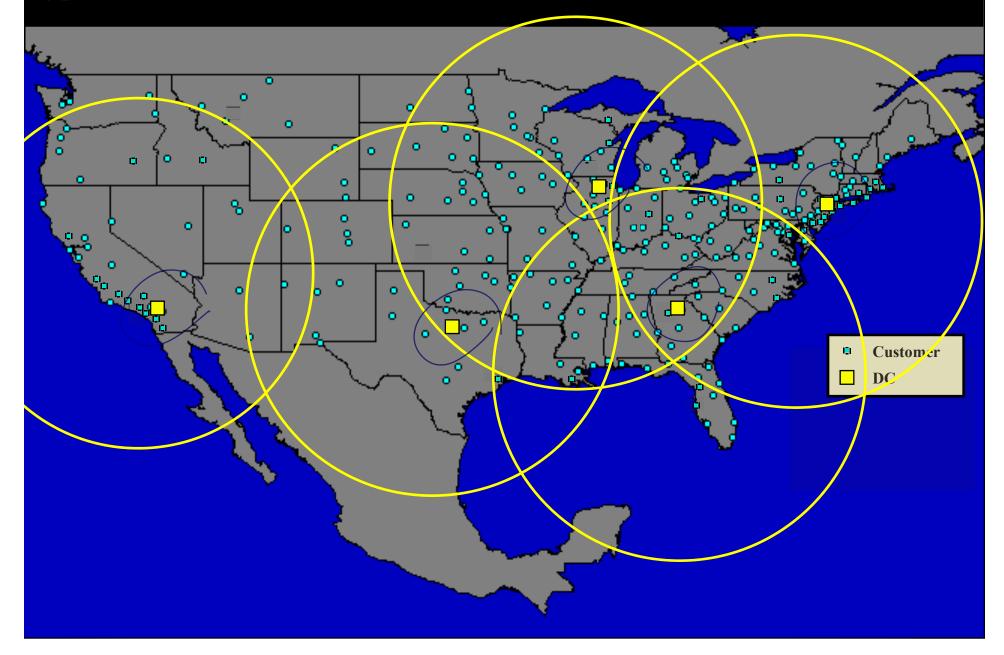




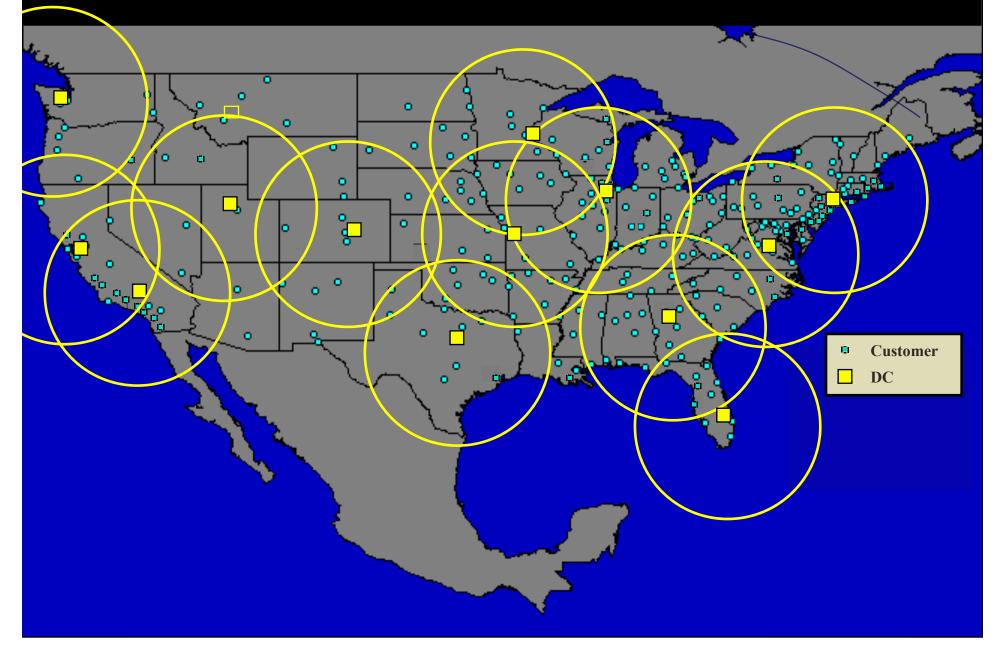
## Where inventory needs to be for a 5 day order response time - typical results --> 2 DCs



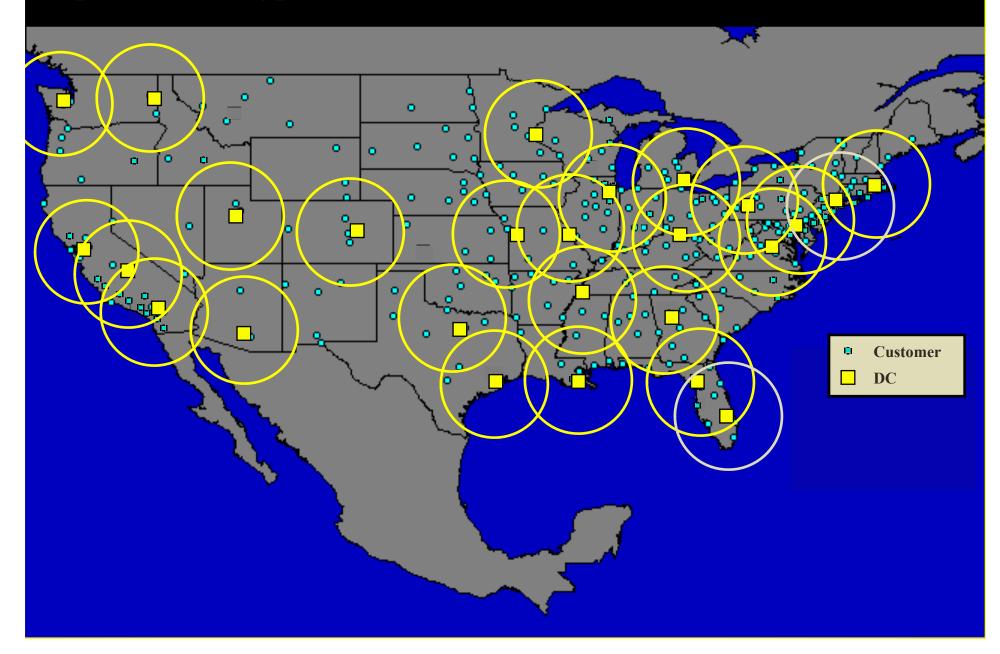
## Where inventory needs to be for a 3 day order response time - typical results --> 5 DCs



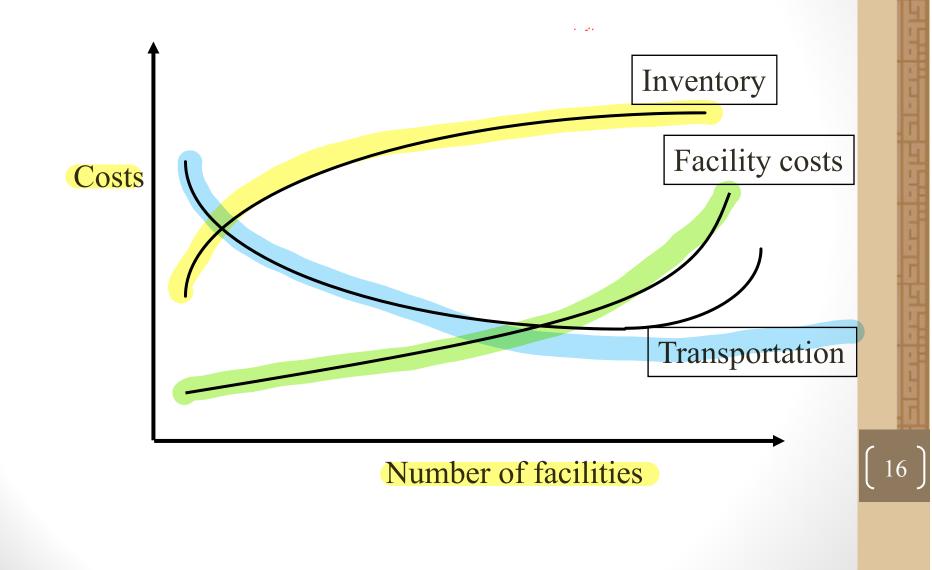
### Where inventory needs to be for a next day order response time typical results --> 13 DCs



## Where inventory needs to be for a same day / next day order response time - typical results --> 26 DCs







## Difficulties of Making Facility Location Decisions

- Location decisions are strategic decisions (long-term decisions/made infrequently): not easy to reverse.
- When locating a new facility, there are too many alternatives / possible sites from which to choose.
- Many tangible and intangible factors are not quantifiable. e.g. customer service, politics, labor relations. A manager must subjectively trade off these factors when analyzing different sites.
- Difficulties to forecast future costs / future business climate.

## What factors should we consider?

### Market:

- Proximity /
- Growth/ size

### Raw material and supplies:

- Need for proximity
- Availability

#### Transportation Infrastructure and Services:

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- Availability/cost
- Highway, waterway, railroad, airport
- Manpower:
  - Availability
  - Quality/skills

# What factors should we consider?

#### Utilities:

- availability and dependability of power / fuel / gas
- water and waste treatment capacity

### Site alternatives:

- land and construction costs
- regulation and tax structure

Community attitude/services:

- incentives
- cost of living / housing / taxes

Note that the importance of each factor is closely related to the facility's type.

| Factor Affecting The<br>Location Decision | Heavy<br>Manuf | Light<br>Manuf | Ware-<br>housing | Government<br>services | Retailing |
|---|----------------|----------------|------------------|------------------------|-----------|
| Nearness to customers                     | С              | С              | ß                | A                      | A         |
| Labor availability and costs              | ß              | Ą              | B                | A                      | B         |
| Construction and land costs               | A              | в              | В                | B                      | ß         |
| Proximity to raw<br>materials and supply  | A              | A<br>or<br>B   | С                | С                      | C         |
| Nearness to transport 1<br>facilities     | A              | ß              | A                | C                      |           |

| Factor Affecting The<br>Location Decision | Heavy<br>Manuf | Light<br>Manuf | Ware-<br>housing | Government<br>services | Retailing |
|---|----------------|----------------|------------------|------------------------|-----------|
| Nearness to customers                     | C              | C              | В                | Α                      | Α         |
| Labor availability and costs              |                |                |                  |                        |           |
| Construction and land costs               |                |                |                  |                        |           |
| Proximity to raw materials and supply     |                |                |                  |                        |           |
| Nearness to transport<br>facilities       |                |                |                  |                        |           |

| Factor Affecting The<br>Location Decision | Heavy<br>Manuf | Light<br>Manuf | Ware-<br>housing | Government<br>services | Retailing |
|---|----------------|----------------|------------------|------------------------|-----------|
| Nearness to customers                     | С              | C              | В                | А                      | A         |
| Labor availability and costs              | В              | Α              | В                | Α                      | В         |
| Construction and land costs               |                |                |                  |                        |           |
| Proximity to raw materials and supply     |                |                |                  |                        |           |
| Nearness to transport facilities          |                |                |                  |                        |           |

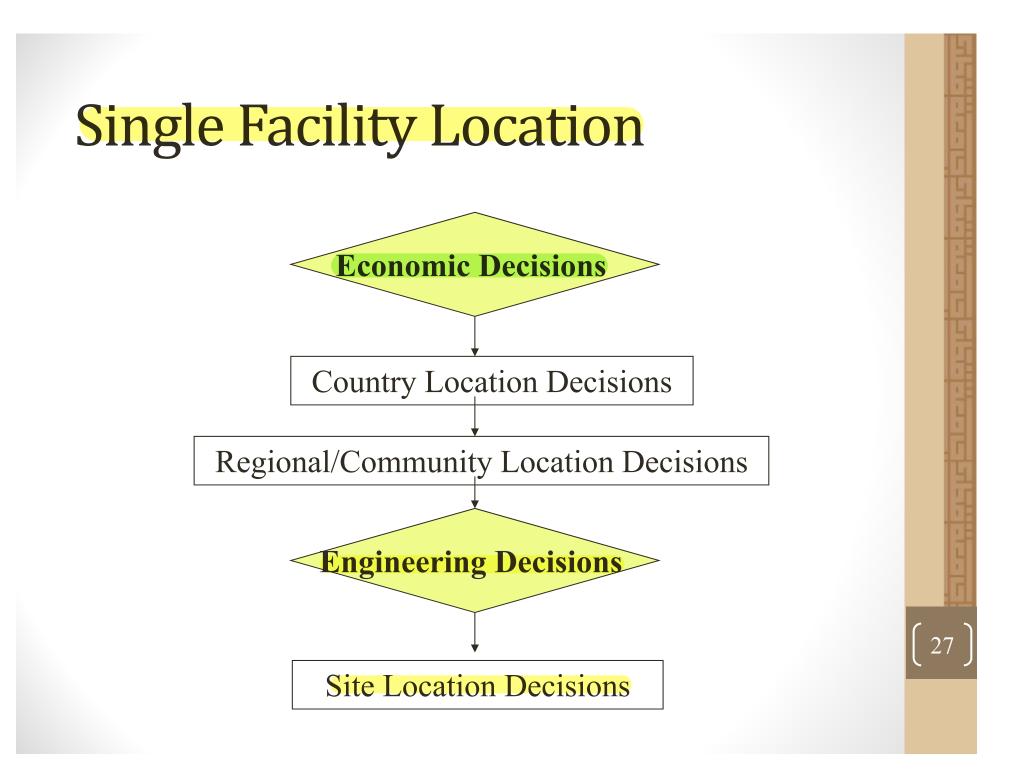
| Factor Affecting The<br>Location Decision | Heavy<br>Manuf | Light<br>Manuf | Ware-<br>housing | Government<br>services | Retailing |
|---|----------------|----------------|------------------|------------------------|-----------|
| Nearness to customers                     | С              | С              | В                | A                      | A         |
| Labor availability and costs              | В              | A              | В                | A                      | В         |
| Construction and land costs               | Α              | В              | В                | В                      | В         |
| Proximity to raw materials and supply     |                |                |                  |                        |           |
| Nearness to transport facilities          |                |                |                  |                        |           |

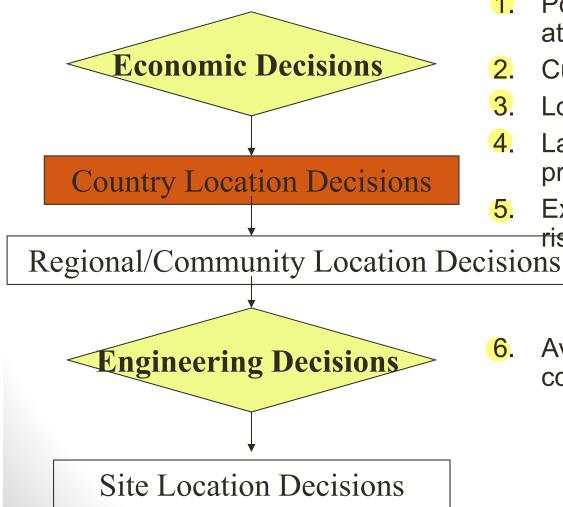
| Factor Affecting The<br>Location Decision | Heavy<br>Manuf | Light<br>Manuf | Ware-<br>housing | Government<br>services | Retailing |
|---|----------------|----------------|------------------|------------------------|-----------|
| Nearness to customers                     | С              | C              | В                | А                      | A         |
| Labor availability and costs              | В              | A              | В                | A                      | В         |
| Construction and land costs               | A              | В              | В                | В                      | В         |
| Proximity to raw materials and supply     | Α              | В              | С                | С                      | С         |
| Nearness to transport facilities          |                |                |                  |                        |           |

| Factor Affecting The<br>Location Decision | Heavy<br>Manuf | Light<br>Manuf | Ware-<br>housing | Government<br>services | Retailing |
|---|----------------|----------------|------------------|------------------------|-----------|
| Nearness to customers                     | С              | С              | В                | А                      | А         |
| Labor availability and costs              | В              | A              | В                | A                      | В         |
| Construction and land costs               | A              | В              | В                | В                      | В         |
| Proximity to raw materials and supply     | A              | В              | С                | С                      | С         |
| Nearness to transport facilities          | Α              | В              | Α                | C                      | В         |

Location decisions are usually achieved in two phases,
(1) Economic Decisions: The general territory selection phase, and

(2) Engineering Decisions: The exact site selection phase.



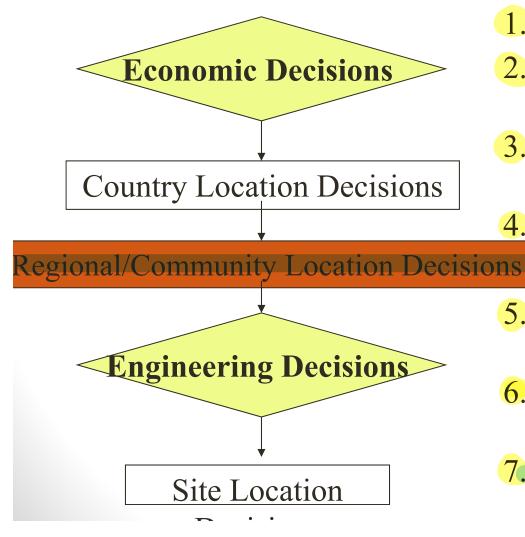


#### **Critical Success Factors**

- 1. Political risks, government rules, attitudes, incentives
- 2. Cultural and economic issues
- 3. Location of markets
- Labor availability, attitudes, productivity, costs
- 5. Exchange rates and currency

 Availability of supplies, communications, energy

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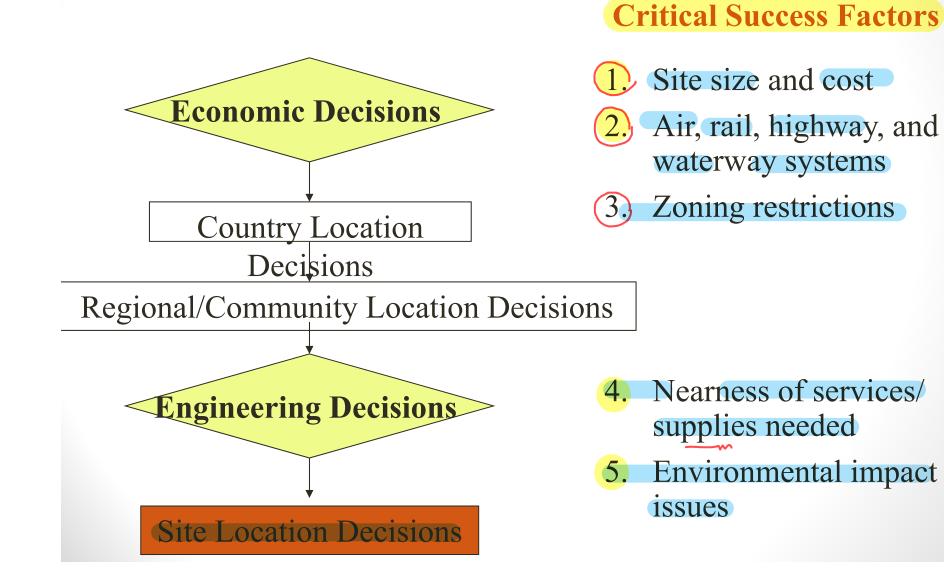


#### **Critical Success Factors**

- 1. Attractiveness of region
- 2. Labor availability, costs, attitudes towards unions
- **3**. Costs and availability of utilities
- 4. Environmental regulations
- 5. Government incentives and fiscal policies
- 6. Proximity to raw materials and customers

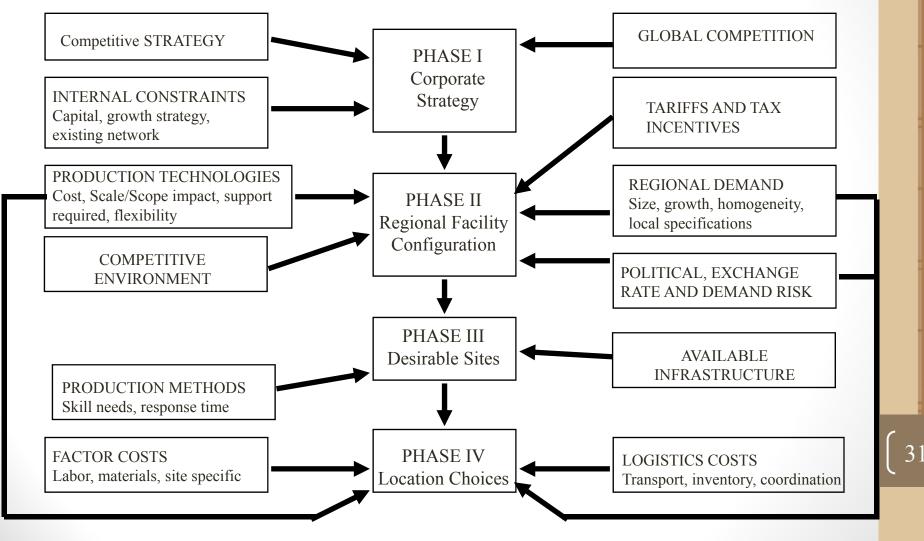
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7. Land/construction costs



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## A Framework for Global Site Location



### **Trends & Future Strategies**

Most of the Facility Location factors vary with time:

- The accelerated changes in the economic environment are impacting the frequency of Facility Location decisions.
- Changes in the economic environment:
  - International level competition among companies.
  - Location in countries different than the origin of the company are a common situation for big companies.
  - Appearance of new markets and unification of others.
  - Increase of competition pressure.
  - Logistics factors are more important and complex.
  - Companies are reviewing their facility locations in order not to loose competitiveness.

### **Trends & Future Strategies**

• Changes in the economic environment:

- Industry processes automation.
  - Labor costs become less important: countries with lower labor costs become less attractive.
  - Labor qualification, flexibility and mobility become more important factors.
  - However, labor costs are still a main factor in some industries and in certain manufacturing processes of others: Relocation to Mexico, India, China, etc.

### **Trends & Future Strategies**

#### • Changes in the economic environment:

- Transportation and IT development.
  - Helps in the internationalization of the operations: higher geographical diversity in location decisions.
  - Tendency to localize close to the markets: emphasis in customer service, direct customer contact, fast development of new products, fast delivery...
  - Due to flexible technologies, companies have the possibility of starting up more plants at a smaller size.

### J.I.T. Systems.

 Some industries are forcing their suppliers and customers to locate their facilities in a close area to reduce transportation costs and supply at a higher frequency.



Describe for each of the following facilities what are the site selection considerations:

- 1. Fire station
- 2. Cinema
- 3. University library
- 4. Department store
- 5. Airport

## Site Selection Considerations for Service Facilities

#### 1. Access:

Convenient ring roads and motorways

Served by public transportation

2. Visibility:

Set back from street Sign placement

#### 3. Traffic:

Traffic volume on street that may Indicate potential impulse buying Traffic congestion that could be a hindrance (e.g., fire stations)

#### 4. Parking:

Adequate off-street parking 5. Expansion: Room for expansion 6. Environment: Immediate surroundings should complement the service 7. Competition: Location of competitors 8. Government: Zoning restrictions

Taxes



### Thank you for your attention...

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